

Pre-List Questions

1. Can I get a brief description of the property, size, and any improvements that have been made?
2. When are you looking at moving?
3. Have you sold a property before?
4. Who do you own the property with?
5. What's the reason for the sale?
6. Besides myself, how many other agents have you spoken to?
7. What price category does your property fall into?
8. What's your understanding of fees?